



AFFORDABLE HOMES

of SOUTH TEXAS, Inc.

A NON-PROFIT HOUSING INITIATIVE SINCE 1976



September 2011

Weslaco Office 956.447.8909

McAllen Office 956.687.6263

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EVERYDAY HEROES

As parents we want to provide the best for our children, which often times includes owning our own home. Eugenio and Alma Delgadillo, who are the proud parents of four children ages 12, 10, 6, and 4, are no exception to this aspiration.



After paying rent for several years, Mr. and Mrs. Delgadillo decided to see if they qualified for a home, so they applied with Affordable Homes of South Texas, Inc. After meeting with Janie Garcia, our loan officer in Weslaco, Mr. and Mrs. Delgadillo were informed that they qualified for a home.

As you would expect, they were very happy. After careful consideration of nearby schools, the Delgadillo family chose to live at our beautiful Las Vistas Subdivision in San Juan .

On September 7, 2011, the Delgadillo family closed on their home and officially became homeowners. Mrs. Delgadillo communicated to us her feelings about AHSTI, "I am very happy with the services and help that Affordable Homes of South Texas, Inc. has given us. With your help we were able to provide a home for our family. Affordable Homes of South Texas, Inc. is truly a company that really helps families have their own home."

THANK YOU!

AHSTI would like to thank **Texas Gas Service** for their generous sponsorship of our Emergency Repair Program. Through their donation AHSTI will be able to help more than 25 families with emergency home repairs.

AHSTI would like to thank **BBVA-Compass** for their \$15,000 grant award. Funds will support the Hope Fund that will provide homeownership opportunities for families.

AHSTI would like to thank **NeighborWorks** for awarding AHSTI a \$6,200 grant from their green strategies grant program. The grant is for preliminary planning and development of a green manual for AHSTI and a green calendar for clients.

An additional thank you to **NeighborWorks** for a \$2,500 administration grant for our Neighborhood Stabilization Program.

HCH REALTY FEATURED LISTING

Listing Price: \$141,000 Est. Sq. ft.: 1,863 Address: 3308 San Fabian, Mission, TX



Ready To Go!

Cute corner home with master bedroom downstairs plus 1/2 guest bath and two car garage. Laundry room, second living plus 3 bedrooms and 1 bath upstairs.

Tile and Wood Laminate Flooring and ceiling fans. Great area with pool privileges plus all other Association Benefits.

1 Year Home Protection Plan with a reasonable Offer. Home located at 3308 San Fabian, Mission. Sharyland School District.

PLANNING CONTINUES ON NEW BUILDING



Affordable Homes of South Texas, Inc. is finalizing design and construction plans for the new Homeownership Center located in downtown McAllen across from the existing offices.

The new 10,000 sq. ft. center is scheduled to begin construction in December and will feature an education room for homebuyer counseling and education.

CONGRATULATIONS...

Congratulations to Patricia Garza, Community Development Coordinator for graduating from Stronger Together Leadership Academy. Patricia learned valuable skills that she will apply to helping build strong, vibrant communities for AHSTI families!

Congratulations to Cindy Guzman for passing her real estate exam!

Congratulations to Aidee de la Fuente, Gracie Montalvo, and Janie Garcia for recently passing their Homebuyer Education exams.

AHSTI continues to receive a rating of 'Exemplary' from NeighborWorks. They use 4 ranking categories to classify groups with Exemplary being the highest. Congrats to all AHSTI staff for maintaining a high level of performance amongst our peers.

Staff

Robert A. Calvillo, Executive Director

Rey Jaquez, Finance Director

Isabel Mercado, Director of Lending

Fred Munguia, Construction Director

Ken DeJarnett, Director of Real Estate Services

Grizelda Montalvo, Realtor/Home Buyer Counselor

Paul Schwab, Broker Associate

Martin Medina, Director of Strategic Initiatives

Nora H. Garcia, Legal Secretary /HR Assistant

Jessica Mendiola, Loan Administrator

Gloria Escamilla, Home Buyer Counselor

Melba Arredondo, Loan Coordinator

Joey Muniz, Computer Tech I

Janie Garcia, Senior Loan Officer

Aidee De La Fuente, Homeownership Center Manager

Karla Garcia, Contract Compliance Administrator

Glenda N. Quintanilla, Accounting Assistant

Apple Blanco, Accounts Payable

Ismael Barco, Information Technology Specialist

Gustavo Garcia, Rehab Specialist

Tony Fernandez, Construction Coordinator

Frank Tafolla, NSP Program Manager

Barbara Trevino, Administrative Assistant

Jasmin Davila, Loan Production Coordinator

Rick Ramirez, Accounting Supervisor

Aileen Celestino, Collections/ Foreclosure Counselor

Esmeralda Varela, Customer Service Representative

Patricia Garza, Community Development Coordinator

Diana Martinez, Community Stabilization Coordinator

Marisol Ledezma, Accounting Assistant

Cindy Guzman, Loan Processor

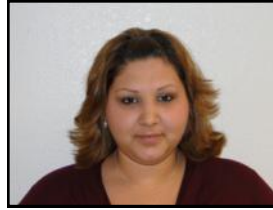
Elaine McDonald-Tafolla, Loan Production Coordinator

WELCOME



Cindy Guzman

Cindy is AHSTI's newest loan processor. She has over 25 years experience in loan processing and origination. Cindy will be working out of the McAllen office.



Apple Blanco

Apple is working in our Accounting Dept. in Accounts Payable. She has over 4 years experience in this position. Apple will be working out of the McAllen Office.



Elaine McDonald - Tafolla

Welcome to Elaine, our new Loan Production Coordinator working in our Weslaco office. Elaine is a Valley native and brings over 10 years experience to AHSTI.

AHSTI REACHES 100!



In September, AHSTI completed the 100th home for this fiscal year!

Thank you AHSTI Staff for all your hard work!

IN NEXT MONTH'S ISSUE...

- E-Newsletter gets a makeover!
- Introducing AHSTI's Walkway of Hope
- Special Thank you and Farewell to a dear friend of AHSTI

HAPPY BIRTHDAY!

Onesimo Martinez	September 7
Willie Maciel	September 11
Barbara Trevino	September 22

EMPLOYMENT ANNIVERSARY

Aidee De La Fuente 6 years

www.ahsti.org
www.tucasa.us