



THE AHSTI CONNECTION

Volume 1, Issue 3

November 2011

INSIDE THIS ISSUE:

- AHSTI's Ground-breaking 2
- Congratulations 3
- Now offering 2-10 Home Warranty 3
- The HomeBuyer's Fair—Willacy County 3



A HUD Certified Counseling Agency

EVERYDAY HEROES

For the last 6 years, Miriam Aguayo, her husband, Mauro Paez and their daughter lived with her parents. They dreamed of the one day they could have a home of their own and a room their daughter could call her own.

They heard about the program at Affordable Homes of South Texas, Inc. and on September 12, 2010, they decided to apply. During the application process they took advantage of our credit counseling department and within two months they were "mortgage ready" and were able to continue with their home application.

They qualified for a 3 bedroom/2 bath home and chose to reside

at Saddle Creek Subdivision on the North side of McAllen. Ms. Aguayo says, "We would pass by our lot almost every day and watched the construction. Our daughter would walk through the house while it was under construction and imagined us living there. She would draw a lot of pictures of us in front of the house with a dog and a cat."

On November 9, 2011, they closed on their brand new home. "Thank you AHSTI for your time, dedication, and support," says Ms. Aguayo. "We appreciate the efforts from your staff in assisting us with fulfilling our dream to become homeowners. The homebuyer class was very



Miriam and Mauro are now proud homeowners.

helpful. We are forever grateful." Everyone at AHSTI wishes them the best and a very wonderful Thanksgiving in their new home.

THANK YOU!

Thank You to **BBVA-Compass Foundation** for awarding AHSTI \$10,000 for HCH Realty Support.

AHSTI would like to thank **Banamex USA** for their grant award of \$3,000 for Homebuyer Education Counseling.



McAllen Mayor Richard Cortez, presents a check to Affordable Homes of South Texas on behalf of the **Development Corporation of McAllen in the amount of \$480,000. Thank you!** Also pictured (l-r): James Darling, McAllen City Commissioner, Paul Rodriguez, AHSTI 2011-2012 Board President, Mayor Cortez, Luis Figueroa, AHSTI Past President, and Robert A. Calvillo, AHSTI Executive Director.

GROUNDBREAKING— HOMEOWNERSHIP CENTER



McAllen Mayor, Richard Cortez speaks about AHSTI and the City of McAllen.



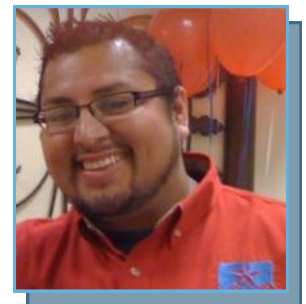
The ceremonial ground breaking of the new AHSTI HomeOwnership Center.



Former AHSTI Board President, Luis Figueroa presents a special paver in honor of Jim Darling.

CONGRATULATIONS!

It is with great pleasure that we announce that our very own Martin Medina has been selected as a fellow to the 2012 NALCAB Colegio Fellowship class. As a NALCAB fellow, Martin is one of a handful of fellows that have chosen to dedicate their time to strengthen Latino communities across the country. We wish Martin the best as he attends his first fellowship training at our Nation's Capitol in December.



Martin Medina
Director of Strategic Initiatives

WELCOME



Paul Gabriel

Welcome to Paul Gabriel,
general counsel for AHSTI.

BIRTHDAYS

- Diana Martinez..... October 2
- Frank Tafolla..... October 11
- Humberto Rodriguez..... October 11
- Tony Fernandez..... October 12
- Karla Garcia..... October 30

Editor's Note: October birthdays and anniversaries were inadvertently left off last month's issue; therefore, we have included them in November's issue.

ANNIVERSARIES

October

Melba Arredondo..... 1 year

November

Gloria Escamilla..... 2 years

Nora Garcia..... 5 years

Paul Schwab..... 1 year

NOW OFFERING 2-10 HOME WARRANTY

In addition to building Energy Star and RGV Green Built homes, AHSTI is now providing a complimentary 2-10 Home Buyers Warranty on every home.

The features of the warranty include:

- One-year coverage of workmanship and materials
- Two-year coverage of systems and appliances
- Ten full years of insurance-backed structural defect coverage



Backed by an A+ rating from the Better Business Bureau.

THANK YOU!



Thank you to outgoing AHSTI board member, David Salinas from International Bank. (Pictured is Paul Rodriguez, AHSTI Board President with David Salinas on right)

THE HOMEBUYER'S FAIR—WILLACY COUNTY

Affordable Homes of South Texas, Inc. is proud to announce the **HOME BUYER'S FAIR—WILLACY COUNTY**. This fair is **FREE TO THE PUBLIC** and will provide prospective home buyers with valuable information helpful in accomplishing their dream of homeown-

ership. This **ONE-DAY-ONLY** event, will consist of lenders, builders, realtors, and other related organizations occupying individual booths and providing one-on-one information on available products and services. There will also be **FREE BILIN-**

QUAL HOME BUYER WORKSHOPS going on throughout the day.

JOIN US!



WILLACY COUNTY

**Texas Reception Hall
Raymondville, TX**

9 AM—3 PM



**AFFORDABLE
HOMES**
of SOUTH TEXAS, Inc.™
A NON-PROFIT HOUSING INITIATIVE SINCE 1976

AFFORDABLE HOMES OF SOUTH TEXAS, INC.

Upper Valley Office:

1420 Erie Ave
McAllen, TX 78501
Phone: 956-687-6263
Fax: 956-682-9751

Mid Valley Office:

134 W. 5th St.
Weslaco, TX 78596
Phone: 956-447-8909
Fax: 956-447-8904

MISSION STATEMENT

Affordable Homes of South Texas, Inc. (AHSTI) is a community based non-profit organization enhancing the quality of life by providing affordable housing and related services to eligible families.

2011-2012 BOARD OF DIRECTORS

Paul R. Rodriguez, *President*
Elva Cerda, *Vice-President*
Jason Leal, *Secretary*
Lorena Castillo, *Treasurer*

Carmen De Leon
Onesimo Martinez
Guillermo Maciel, Jr.

Rudy Salinas
Gracie Silva
Valerie Cardenas
Brian Disque
Humberto Rodriguez
Minnie Lanham

Ex-Officio
Piedad Martinez
Jose Saenz



STAFF

EXECUTIVE

Robert A. Calvillo, *Executive Director*
Barbara Trevino, *Administrative Assistant*
Paul Gabriel, *General Counsel*

ACCOUNTING AND ADMINISTRATION

Rey Jaquez, *Finance Director*
Rick Ramirez, *Accounting Supervisor*
Jessica Mendiola, *Loan Administrator*
Glenda N. Quintanilla, *Accounting Assistant*
Diana Martinez, *Community Stabilization Coordinator*
Marisol Ledezma, *Accounting Assistant*
Apple Blanco, *Accounts Payable*
Aileen Celestino, *Collections/ Foreclosure Counselor*
Ismael Barco, *Information Technology Specialist*
Joey Muniz, *Computer Tech I*
Esmeralda Varela, *Customer Service Representative*

CONSTRUCTION

Fred Munguia, *Construction Director*
Gustavo Garcia, *Rehab Specialist*
Tony Fernandez, *Construction Coordinator*

LENDING

Isabel Mercado, *Director of Lending*
Aidee De La Fuente, *Homeownership Center Manager*
Janie Garcia, *Senior Loan Officer*
Juanita Cura, *Loan Officer*
Nora H. Garcia, *Legal Secretary /HR Assistant*
Cindy Guzman, *Loan Processor*
Gloria Escamilla, *Home Buyer Counselor*
Melba Arredondo, *Loan Coordinator*
Frank Tafolla, *Real Estate Services Coordinator*
Jasmin Davila, *Loan Production Coordinator*
Elaine McDonald-Tafolla, *Loan Production Coordinator*

STRATEGIC INITIATIVES

Martin Medina, *Director of Strategic Initiatives*
Patricia Garza, *Community Development Coordinator*
Karla Garcia, *Contract Compliance Administrator*

HCH REALTY

Ken DeJarnett, *Director of Real Estate Services*
Paul Schwab, *Broker Associate*